



## Insperity Fact Sheet

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| <b>The Company:</b>                    | Insperity, a trusted advisor to America's best businesses for more than 33 years, provides an array of human resources and business solutions designed to help improve business performance.   |
| <b>Primary Services:</b>               | The Insperity® Workforce Optimization® solution is the most comprehensive offering in the marketplace, delivering administrative relief, better benefits, reduced liabilities and a systematic way to improve productivity. The Insperity Workforce Optimization solution includes a bundle of HR services such as employment administration, government compliance, employee benefits, workers' compensation, payroll and payroll tax administration, policies and best practices, and training and development programs, among others. |
| <b>Business Performance Solutions:</b> | Additional business performance solutions include Traditional Payroll and Human Capital Management, Time and Attendance, Performance Management, Organizational Planning, Recruiting Services, Employment Screening, Expense Management, Retirement Services and Insurance Services, enabling companies to take advantage of the specific solutions that meet their current needs.   |
| <b>Target Market:</b>                  | Insperity's target market is represented by businesses that have 5-5,000 employees and aspire to run better, grow faster and make more money. Insperity's clients have relatively low workers' compensation and unemployment risks and most are in white collar or skilled blue collar industries, such as technology, engineering, real estate, accounting, medical services, banking, legal, insurance and light manufacturing.  |
| <b>Clients/Employees:</b>              | Insperity serves more than 100,000 businesses with over 2 million employees. The company has more than 3,300 corporate employees.  |
| <b>Year Established:</b>               | Founded in April 1986  |
| <b>Publicly Traded:</b>                | Insperity is publicly traded on the New York Stock Exchange under the ticker symbol NSP. The company completed its initial public offering in January 1997.  |
| <b>Revenues:</b>                       | 2018 revenues were \$3.8 billion   |
| <b>Officers:</b>                       | <b>Paul Sarvadi</b> , Chairman and Chief Executive Officer<br><b>A. Steve Arizpe</b> , President and Chief Operating Officer<br><b>Jay E. Mincks</b> , Executive Vice President, Sales and Marketing<br><b>Douglas S. Sharp</b> , Senior Vice President, Finance, Chief Financial Officer and Treasurer<br><b>James D. Allison</b> , Senior Vice President, Gross Profit Operations  |

**Ross L. Astramecki**, Senior Vice President, Sales  
**Gregory R. Clouse**, Senior Vice President, Service Operations  
**JaNette Connell**, Senior Vice President, Corporate Human Resources  
**Tom P. Gearty**, Senior Vice President, Traditional Employment Solutions  
**Daniel D. Herink**, Senior Vice President, Legal, General Counsel and Secretary  
**Kathy A. Johnson**, Senior Vice President, MidMarket Operations  
**Samuel G. Larson**, Senior Vice President, Enterprise and Technology Solutions  
**Larry D. Shaffer**, Senior Vice President, Marketing and Business Development

**Corporate Headquarters:** 19001 Crescent Springs Dr.  
Kingwood, Texas 77339-3802  
281-358-8986, or 800-237-3170

**Offices:** Insperity operates in 77 offices throughout the United States in the following markets: Atlanta, Austin, Baltimore, Boston, Charlotte, Chicago, Columbus, Dallas/Fort Worth, Denver, Fort Lauderdale, Houston, Indianapolis, Kansas City, Los Angeles, Madison, Milwaukee, Minneapolis, Nashville, New Jersey, New York City, Oklahoma City, Orlando, Philadelphia, Pittsburgh, Phoenix, Portland, Raleigh, San Antonio, San Diego, San Francisco, San Jose, Seattle, St. Louis, Stamford, Tampa and Washington, D.C.

**Website:** [www.insperity.com](http://www.insperity.com)

**Honors/Recognition:** **Best Big Companies in America:** In 2009, Insperity was included for the sixth time on the annual Forbes Platinum 400 list of the Best Big Companies in America in the Business Services and Supplies category.

**Stevie Awards for Great Employers:** In 2018, for the third year, Insperity received a Gold Stevie Award as Employer of the Year in Business Services and a Bronze Stevie Award for HR Technology Solution Provider of the Year. The company also received a Bronze Stevie Award for Achievement in HR Technology for its Insperity Premier™ platform.

**America's Top Workplaces:** In 2013, Insperity was ranked in the top three percent of the best U.S. workplaces with more than 1,000 employees based on a nationwide survey by WorkplaceDynamics.

**Best Companies to Work For:** Insperity was named in 2019 to Texas Monthly's list of Best Companies to Work For in Texas for the 14th time. Insperity also has received regional workplace recognition awards in Colorado, Florida, Illinois, New Jersey and North Carolina. The awards are based in large part on the results of a survey sent to the company's employees located in the specific states.

**Best Places to Work:** In 2018, Insperity was ranked No. 1 by the Houston Business Journal on the Best Places to Work in Houston list in the category of companies with 500 or more employees, marking the 17th year the company has been included on the list. Insperity also has received numerous workplace recognition awards in outlying markets, including Atlanta, Austin, Baltimore, Charlotte, Dallas / Fort Worth, Denver, Los Angeles, Minneapolis, New York City, Orlando, Phoenix, Raleigh, San Antonio and San Francisco. The awards are based on the

results of a survey sent to the company's employees in the various markets.

**Top 100 Workplaces:** Insperty was named in 2018 on the Houston Chronicle list of Top 100 Workplaces, marking the ninth consecutive year on the list. The award is based in large part on the results of a survey sent to the company's employees located in Houston.

**Best PEO for Small Businesses:** In 2018, Insperty was designated as the Best PEO for Small Businesses by Business News Daily for the second time based on in-depth research through company websites, calls to customer service centers and client interviews.

**Mid-Market Company of the Year:** In 2013, Insperty was named by CEO Connection as the Mid-Market Company of the Year, an award that recognizes companies with annual revenues between \$100 million and \$3 billion that embody the highest standards of leadership in business and society.

**Ernst & Young Entrepreneur Of The Year:** Insperty President and Chief Executive Officer Paul Sarvadi was named 2001 National Ernst & Young Entrepreneur Of The Year in the Service category. The awards recognize "outstanding entrepreneurs who have created and sustained successful growing business ventures."

**Conn Award:** Insperty Chairman and Chief Executive Officer Paul Sarvadi received the prestigious Conn Family Distinguished New Venture Leader Award for 2004 from the Mays Business School at Texas A&M University. The Conn Award was established to recognize outstanding business achievement accomplished in an innovative manner.

**Texas Business Hall of Fame:** In 2007, Insperty Chairman and Chief Executive Officer Paul Sarvadi was inducted into the Texas Business Hall of Fame. The award recognizes the state's business leaders who have made outstanding contributions in their field and in the communities in which they live.

**The American Business Awards:** Paul Sarvadi, Insperty Chairman and Chief Executive Officer, received a 2019 Silver Stevie Award in the category of Lifetime Achievement Award – Business Services Industries.

**Most Admired CEO:** In 2019, the Houston Business Journal recognized Paul Sarvadi as one of the Most Admired CEOs.

**For More Information:**

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